

Inside Sales Representative (m/w)

for the No1 Cloud based POS shop management solution brodos.net

Job description/Your Profil

Work from Office in Baiersdorf

- Research the market and Identify the relevant market players for selling brodos.net as a system center in [country/region]
- Coordinate appointments and presentations with potential market players and the International Business Development Team
- Work together with the relevant International Business Development Team to support, develop, setup and service the system centers in [country/region]
- Coordinate with the International Business Development Team and the local team to address the relevant needs of [country/region]
- Work with the system centers as their main point of contact to the Headquarter Backoffice and represent the company to customers and potential customers in an excellent way

Skill Set/ Requirements

- Enthusiastic and pro-active personality with completed technical or commercial education
- Excellent Sales and Telephone Skills, preferably at least 2 years sales experience within the international B2B market
- Business fluent English and [country language]
- Entrepreneurial thinking, responsible, self-dependent and structured way of working
- Experience & knowledge of the prepaid market or credit card market and shop management software in local market are desirable but not a prerequisite
- Highly motivated, hungry individual with a strong determination for performance and achieving results
- Excellent communicator on all levels of management
- Teamplayer
- Good knowledge of Microsoft Office Suite

We offer

- an inspirational and creative environment in a dynamic and fast growing company
- a place to develop your skills and knowledge constantly
- *possibly / depending on skills/experience: a base salary ... a bonus, a company car....telephone... home office....*

Interested? - **Get part of the “brodos-family”**

We expect your complete application forms at:

info@eco2b.com